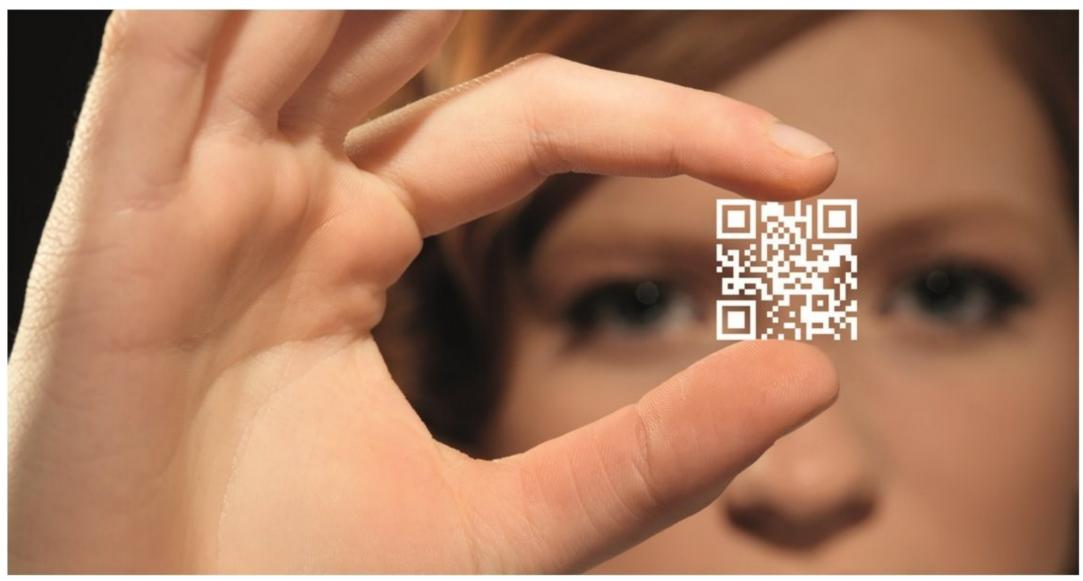
## A new Approach to Competence-based Business Partner Profiles for Collaborative Business Process Management



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## **Topics**

- Introduction
  - Collaborative Networks and partner selection
  - Business Process Management BPM
- Ressource Management
  - Competences & Skills
- Resource Meta Model
- Use Case
  - Aggregation of partner profiles and requirements
- Summary & Outlook



#### **Collaborative Networks and partner selection**

- Collaborative Networks gain importance
  - Can be intra- or inter-organizational
  - Focus management of projects and services
- Business partner selection is a crucial factor of success
  - Sound selection decisions are required
  - Wrong selections influence overall performance

Competences build an integral part of partner selection

Resource and competence management



#### **Business Process Management**

- Business Process Management (BPM) aims at efficient alignment of organizations with the customer requirements
- BPM is an attempt to continuous improvement of business processes by
  - Ascertainment & definition
  - Modeling
  - Documentation
  - Execution
  - Monitoring
  - Adjustment
- Business processes
  - indicate which tasks have to be performed successfully to complete a case
  - consist of tasks, resources, conditions and sub-processes
  - generate value for the executing organization



## Why is this important ?





## Importance of Collaborative Networks and Business Process Management

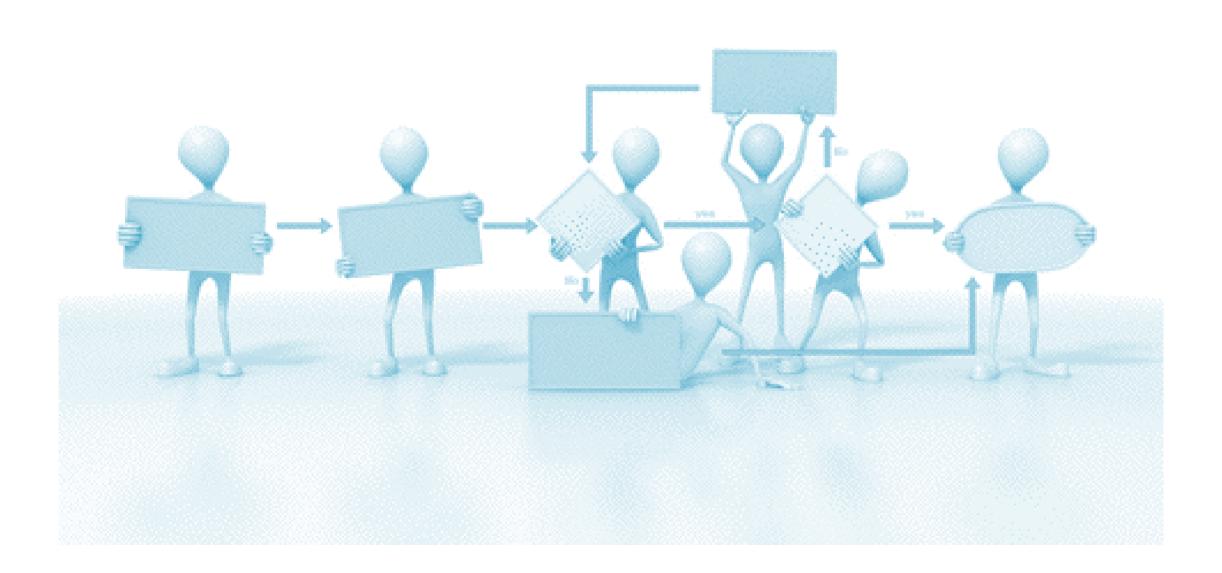
Enhanced e-commerce capabilities

React swiftly to changed market situations
Adjust, transform and improve business processes continuously

- Choice of appropriate resources
  - Redesign of business processes and collaborative networks
    - Assignment of appropriate resources to tasks
  - Reorganization of relevant resources
  - Business processes often involve manual steps
    - Human interaction is important



## **Resource Integration**





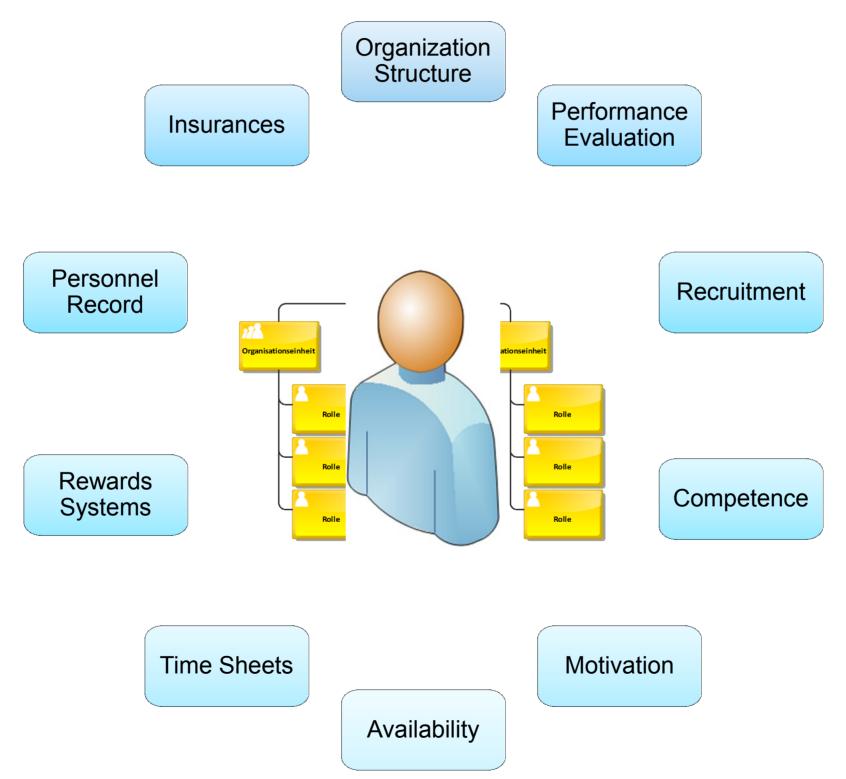
#### **Resource Management**

- Resource are instruments of production
  - May include actors such as financial resources, inventory, personell, machines, means of transport, applications, departments or business units
- Resource Management: efficient administration of resources within organizations
  - Assignment of human resources is driven by role descriptions
  - Roles should stipulate competences and skills
  - Explicit modeling of associations: roles, resources and competences

Efficient selection of appropriate resources has to be based on business processes



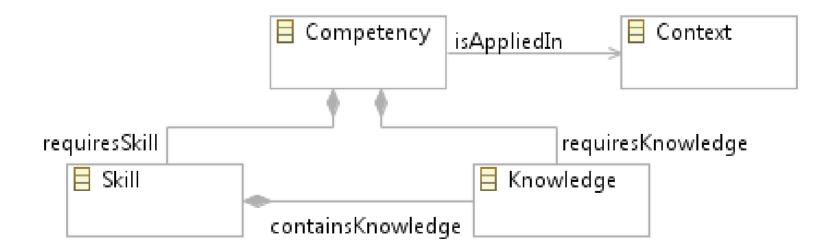
## **Resource Management – Human Resources**





## **Resource Management – Competences**

- Different standardization efforts
  - European Framework for e-Skills
  - HR-XML
  - RCD
- Basic concepts: competence, skill and knowledge
- Different levels of formalization



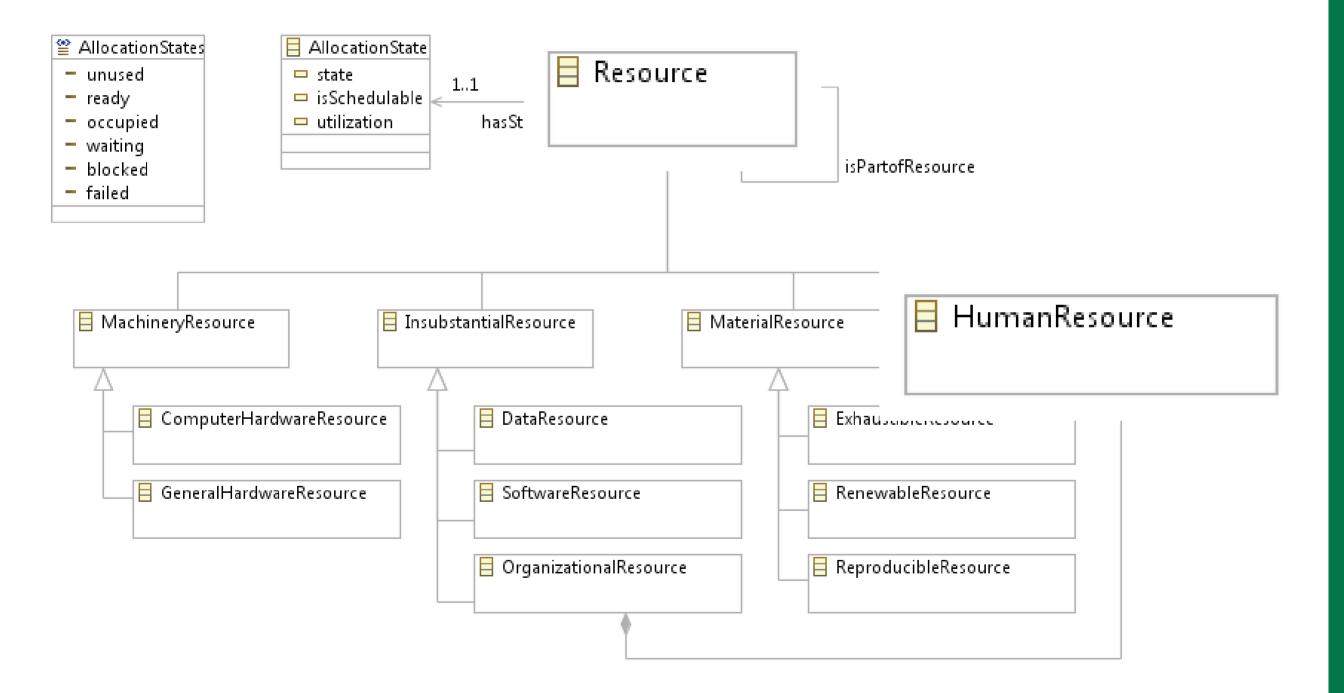


#### **Resource Meta-Model (RMM)**



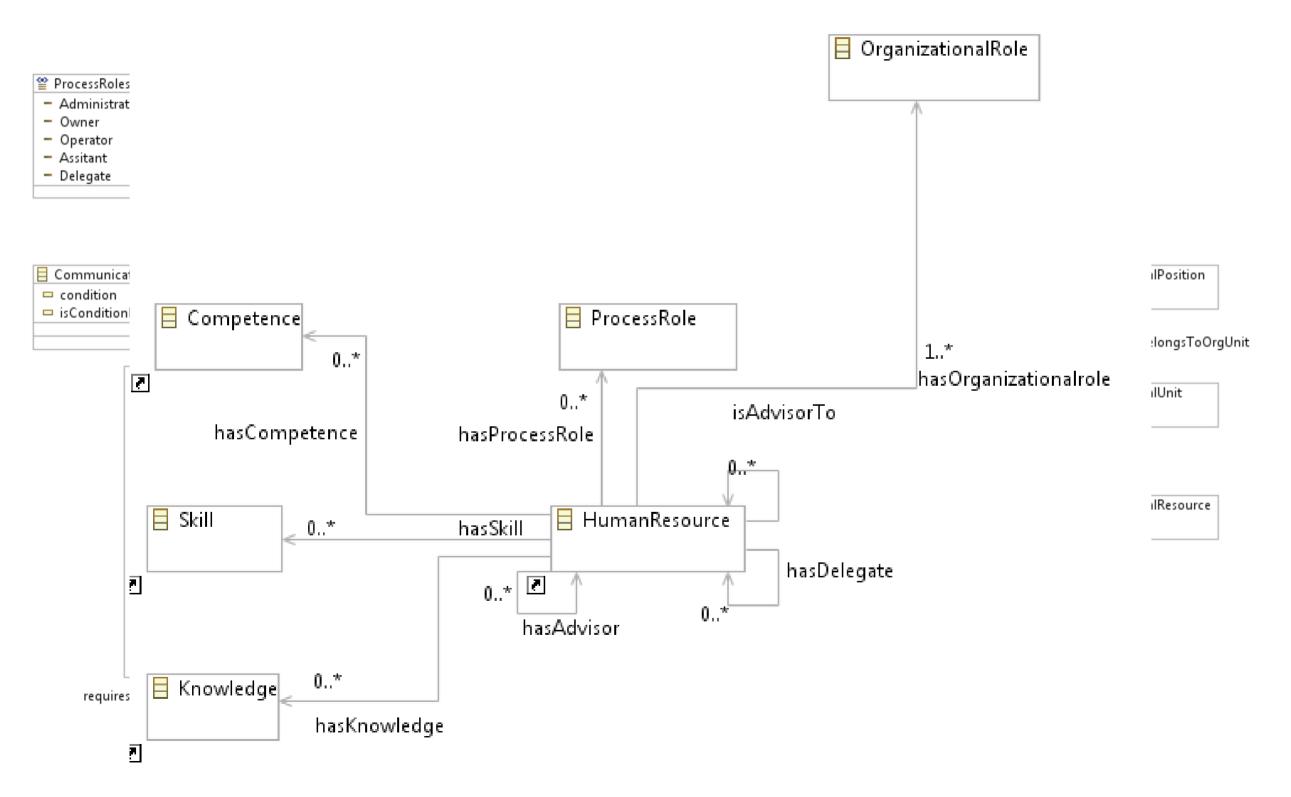


#### **Resource Meta-Model (RMM)**



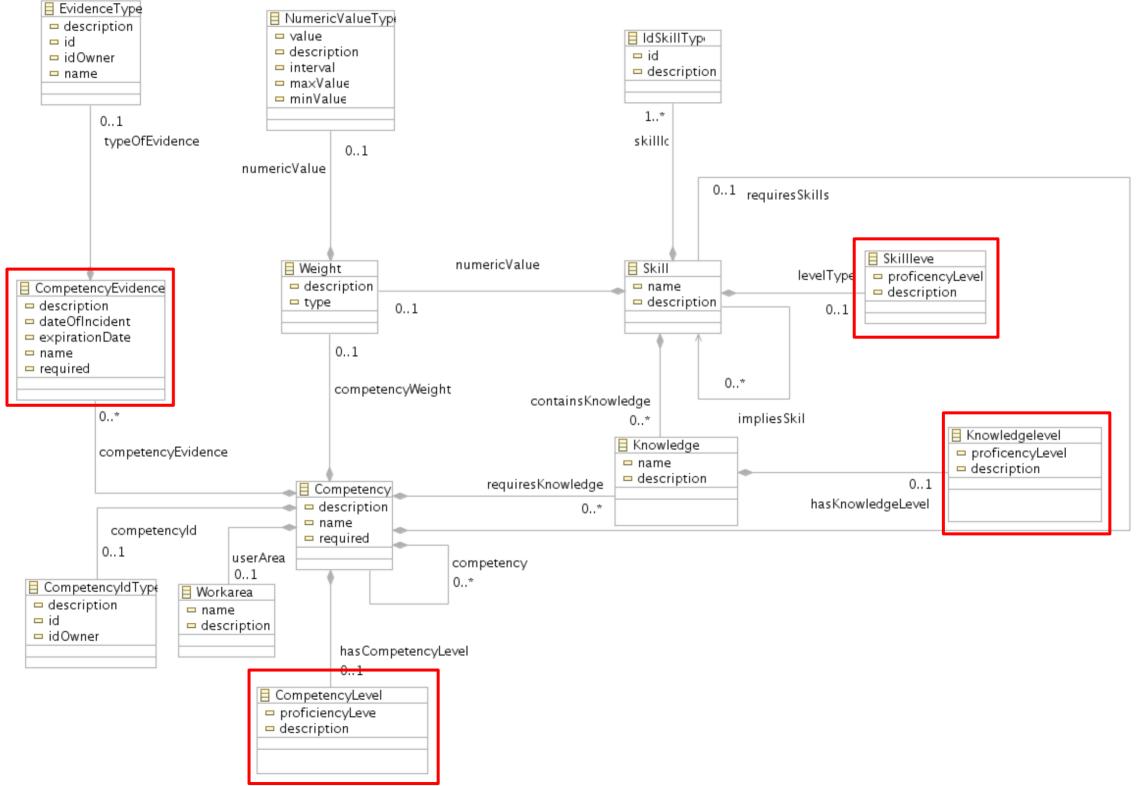


#### Human Resource Meta-Model (HRMM)



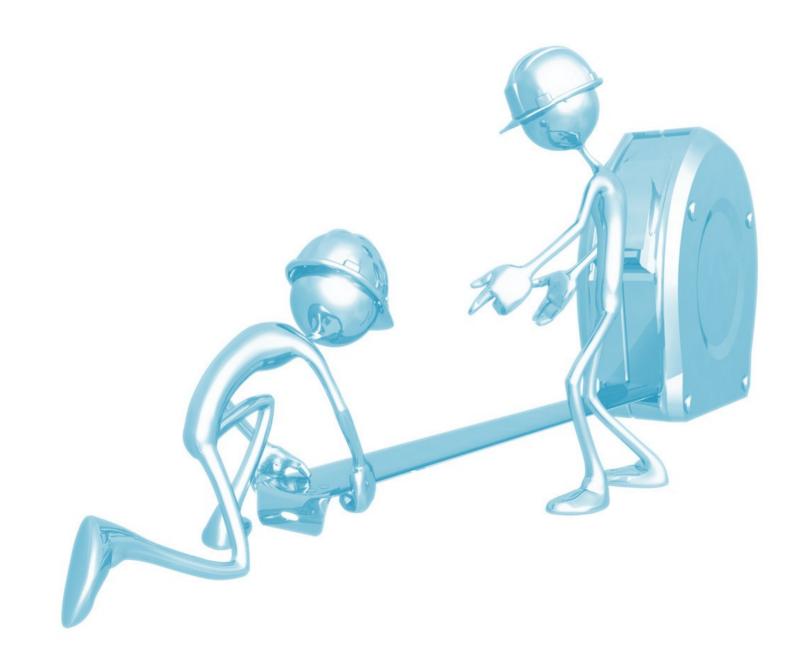


## **Competence Meta-Model (COMM)**



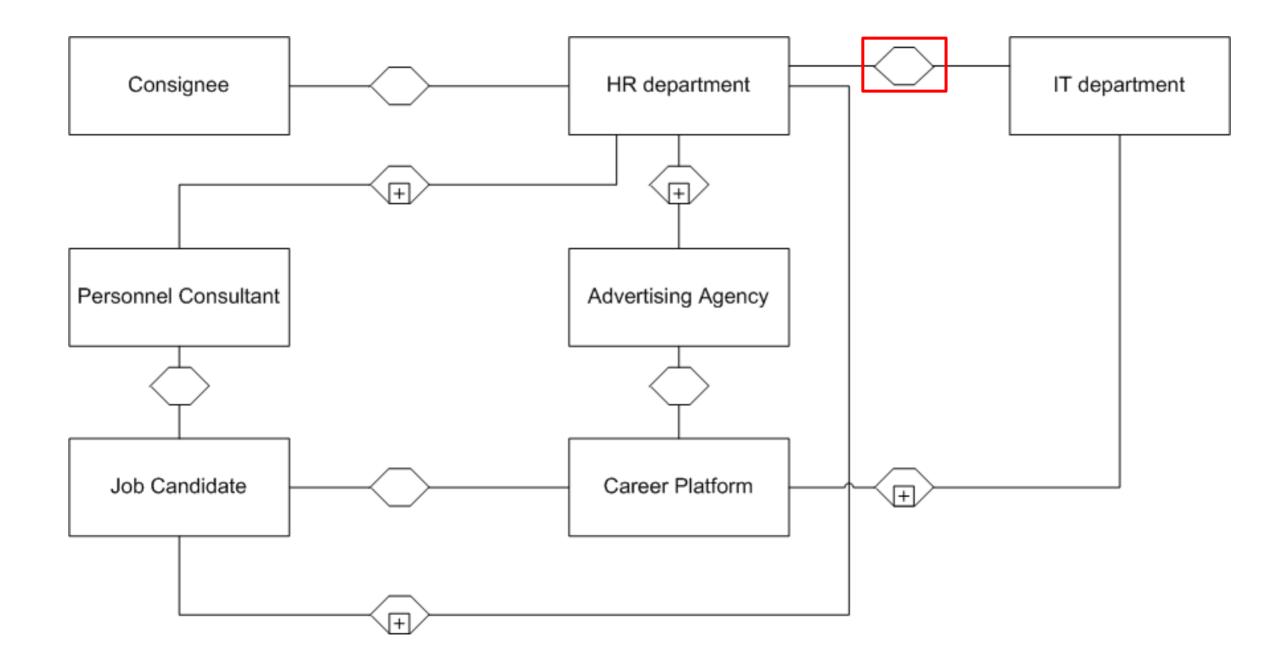
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#### **Use Case**



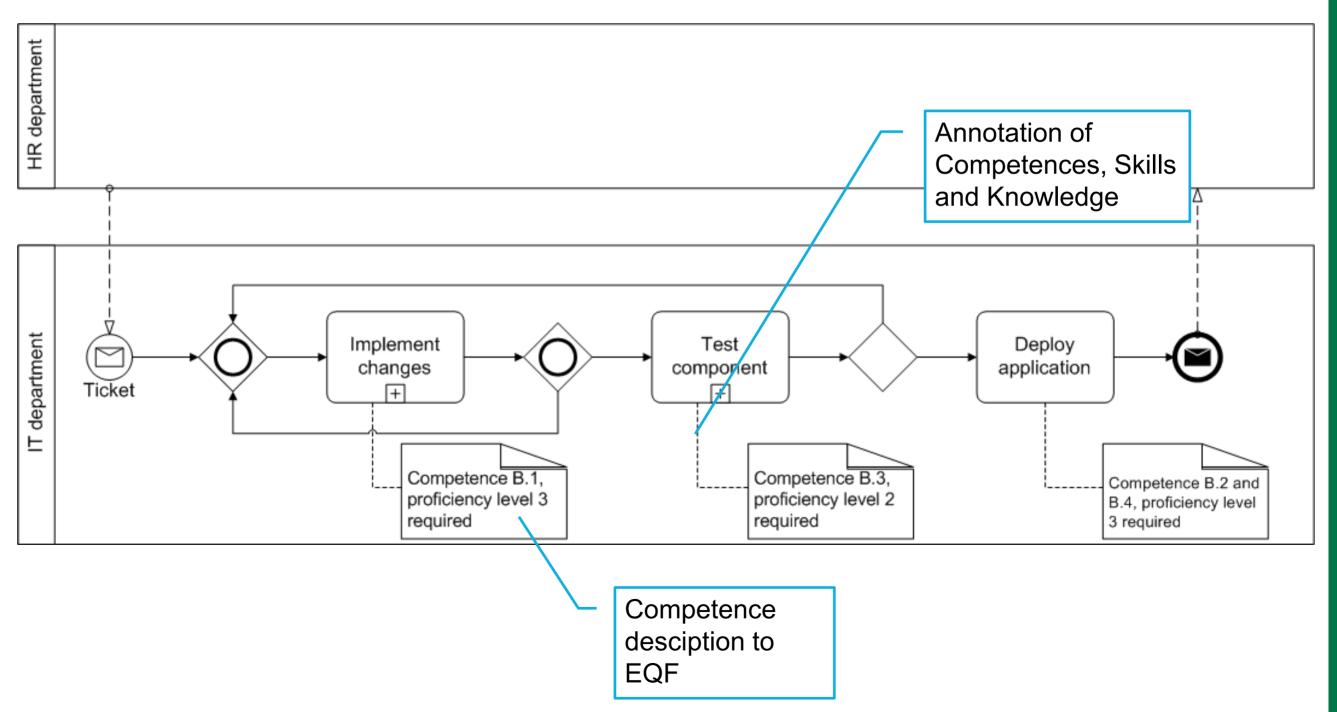


## **Conversational Overview – A recruitment process**



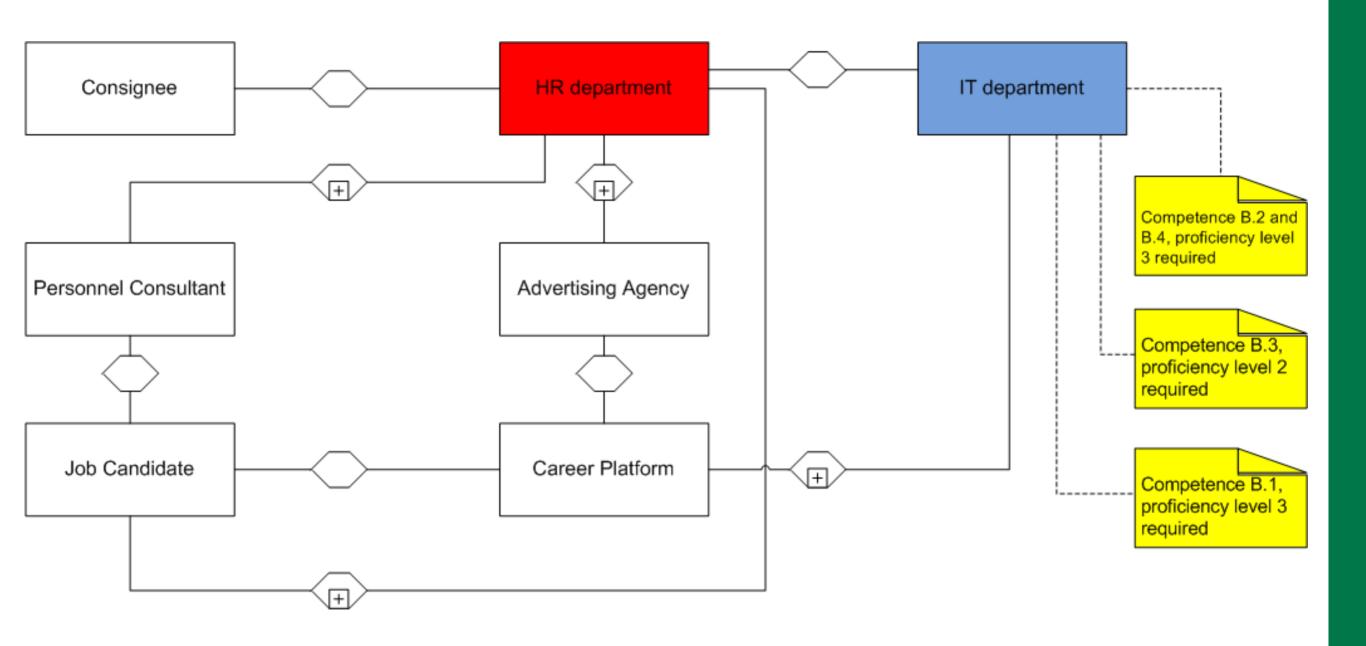


#### **Collaboration Example**



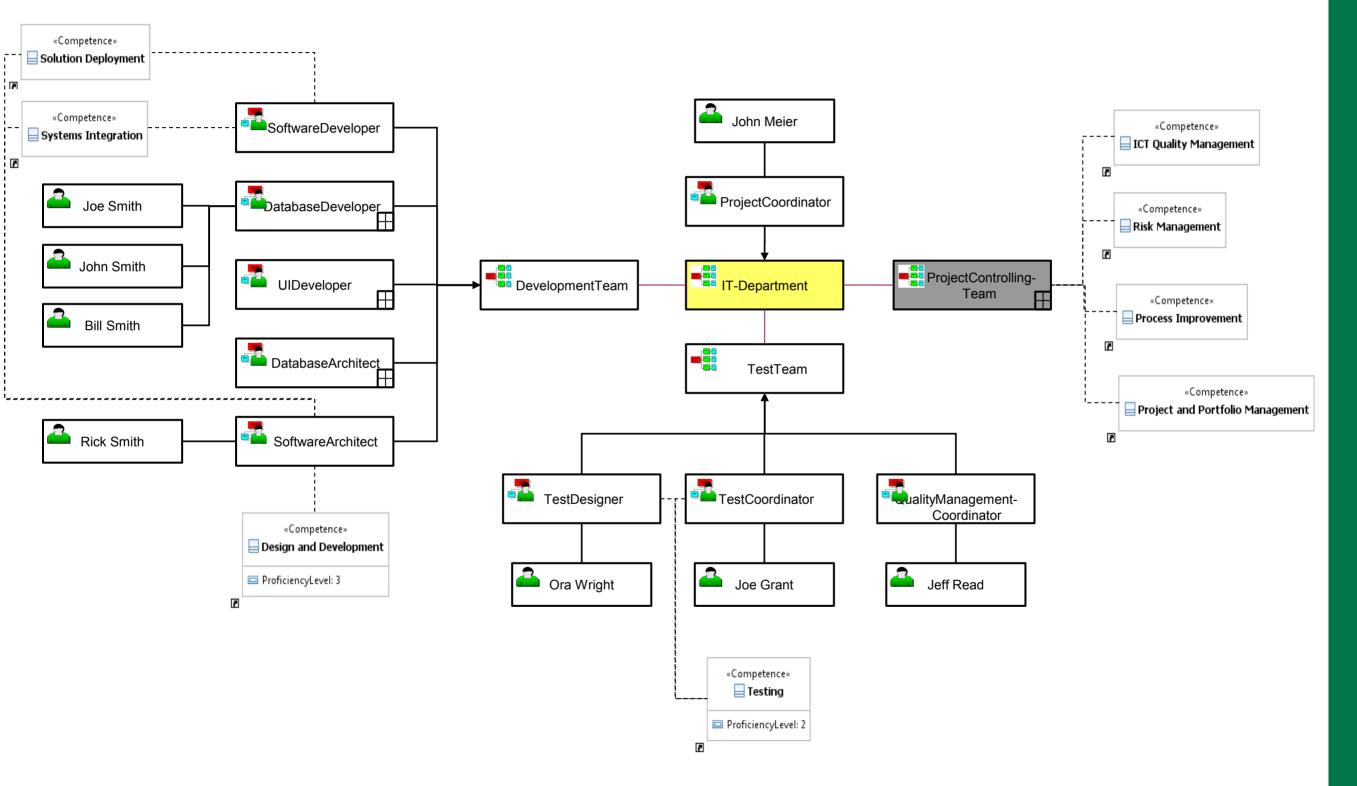


## **Conversational Overview – Attached competence requirements**



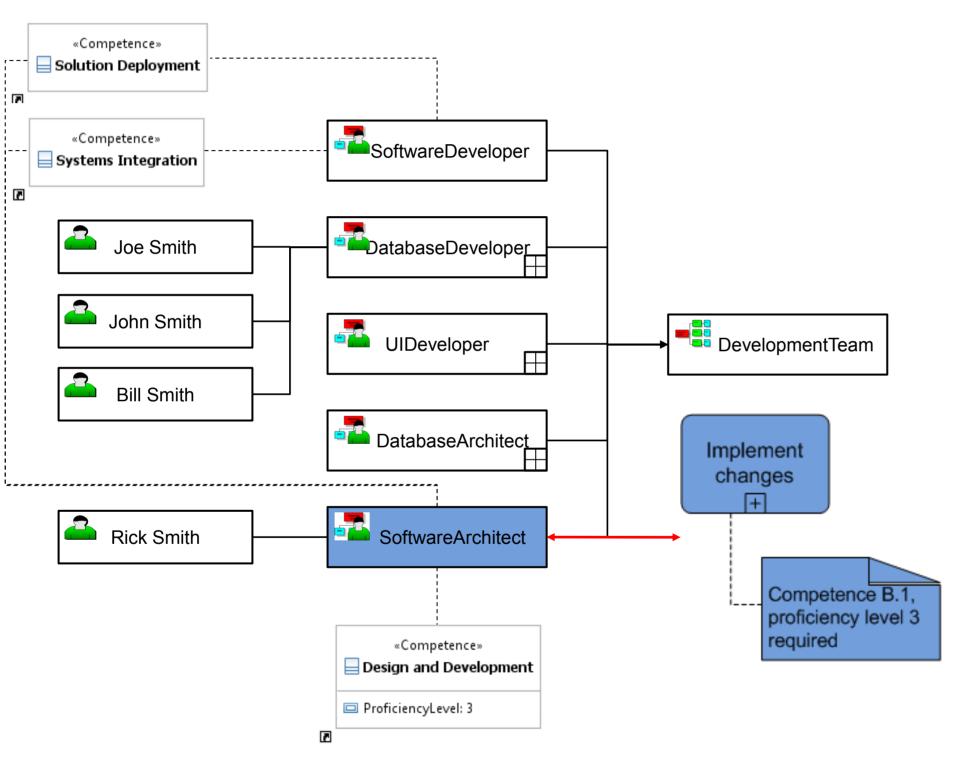


#### **Instance of Human Resource Model**





## **Matching competence requirements**





#### Summary

- Importance of
  - resource and business process modeling
  - resource management and collabortive networks
- The resource meta-model (RMM) demonstrates the combination of
  - resource modeling,
  - competence modeling and
  - business process modelling
- Partner profiles can be gained from business processes and competence information
- Explicitly modeled competences of resources can improve business processes and partner selection in collaborative networks



## Outlook

- Calculation of profiles (e.g. partner or role) by competence aggregation in business processes
- Competence gap analysis
  - Definition of metrics to measure matching
- Combination of staffing strategies and business process modeling
  - Reuse of competence and resource models (hr-departments)
  - Adaptation of competence models through business processes
  - Improve recruitment and further education
- Automated model generation and derivation
- Extension of scheduling mechanisms



## **Thanks for paying attention!**

